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**UNITED STATES DISTRICT COURT
FOR THE CENTRAL DISTRICT OF CALIFORNIA
WESTERN DIVISION**

**IN RE SNAP INC. SECURITIES
LITIGATION**

Case No. 2:17-cv-03679-SVW-AGR

CLASS ACTION

**MEMORANDUM OF POINTS AND
AUTHORITIES IN SUPPORT OF
CLASS REPRESENTATIVES'
MOTION FOR FINAL APPROVAL OF
THE PROPOSED SETTLEMENT AND
PLAN OF ALLOCATION**

Date: February 22, 2021
Time: 1:30 p.m.
Courtroom: 10A, 10th Floor
Judge: Hon. Stephen V. Wilson

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Court-appointed Class Representatives Smilka Melgoza, on behalf of the Smilka Melgoza Trust U/A DTD 04/08/2014, Rediet Tilahun, Tony Ray Nelson, Rickey E. Butler, Alan L. Dukes, Donald R. Allen, and Shawn B. Dandridge (collectively, “Class Representatives”), on behalf of themselves and the Court-certified Class, submit this Memorandum of Points and Authorities in support of their motion, pursuant to Federal Rule of Civil Procedure (“Rule”) 23, for: (i) final approval of the proposed settlement of this class action on the terms set forth in the Stipulation and Agreement of Settlement, dated March 20, 2020 (“Stipulation” or “Settlement”); and (ii) approval of the proposed plan for allocating the net proceeds of the Settlement to the Class (“Plan of Allocation” or “Plan”).¹

I. PRELIMINARY STATEMENT

After more than two years of hard-fought litigation, including comprehensive fact and expert discovery, a contested motion for class certification, preparation of an opposition to the SAC Defendants’ summary judgment motions, and substantial trial preparation, as well as protracted, arm’s-length negotiations facilitated by an experienced mediator, Class Representatives and Class Counsel have succeeded in securing a significant common-fund recovery of \$154,687,500 in cash for the Class. Subject to the Court’s final approval, this Settlement will resolve all claims asserted in the Action against Defendants and the other Released Defendants’ Parties. The Settlement provides an excellent result for the Class and readily satisfies the standards for final approval under Rule 23(e)(2).

As set forth herein, not only does the Settlement provide a certain recovery for the Class in a case that presented numerous risks, but it also represents a significant percentage of the Class’s damages. Notably, the Settlement when viewed in combination with the State

¹ All capitalized terms not defined herein have the meanings ascribed to them in the Stipulation and the Declaration of Sharan Nirmul in Support of (I) Class Representatives’ Motion for Final Approval of the Proposed Settlement and Plan of Allocation; and (II) Class Counsel’s Motion for an Award of Attorneys’ Fees and Litigation Expenses (“Nirmul Declaration” or Nirmul Decl.”). Citations to “¶ __” herein refer to paragraphs in the Nirmul Declaration and citations to “Ex. __” herein refer to exhibits to the Nirmul Declaration. Unless otherwise noted, all internal quotation marks, citations, or other punctuation are omitted, and all emphasis is added.

1 Settlement—an aggregate recovery of \$187.5 million—represents approximately 7.8% to
2 16.3% of the Class’s estimated maximum potential aggregate damages, assuming the Class
3 had prevailed on all aspects of its theory of liability and damages at trial. This is many
4 multiplies of the median recovery in comparable cases.² The Settlement is also
5 distinguished from typical securities class action settlements by how far the Action had
6 advanced towards trial at the time of its resolution. When the Settlement was reached, Class
7 Counsel was actively preparing the Class’s claims for a jury trial scheduled to begin on
8 March 24, 2020—*just eight weeks away.*

9 While Class Representatives believe that their claims are meritorious and supported
10 by substantial evidence developed during discovery and in preparation for trial, they also
11 recognize that, in the absence of settlement, they faced substantial risks to obtaining a larger
12 recovery for the Class through further litigation. Indeed, at the time they reached their
13 agreement to resolve the Action, the SAC Defendants’ motions for summary judgment
14 (“SJ Motions”) and petition to the Ninth Circuit for review of the Court’s Order on class
15 certification (“Rule 23(f) Petition”) were pending. ¶¶ 173-79, 188-202. An adverse ruling
16 for the Class on either the SJ Motions or Rule 23(f) Petition could have precluded *any*
17 recovery, let alone a recovery greater than the Settlement Amount.

18 Even if Class Representatives defeated the SJ Motions and Rule 23(f) Petition in their
19 entirety, they still faced significant risks at trial. To this day, Defendants adamantly deny
20 any wrongdoing. Had the Settlement not been reached, the SAC Defendants, as they did at
21 the motion to dismiss and summary judgment stages, would have argued that they fully

22 ² See, e.g., Laarni T. Bulan & Laura E. Simmons, *Securities Class Action Settlements: 2019 Review and Analysis*, Cornerstone Research, at 6 (2020), www.cornerstone.com/Publications/Reports/Securities-Class-Action-Settlements-2019-Review-and-Analysis (reporting that in 2019, the median securities class action settlement amount was 1.3% of estimated damages for cases with estimated damages over \$1 billion and, for years 2010 to 2018, it was 2.4%); Stefan Boetrich & Svetlana Starykh, *Recent Trends in Securities Class Action Litigation: 2019 Full-Year Review*, NERA Economic Consulting, https://www.nera.com/content/dam/nera/publications/2019/PUB_Year_End_Trends_012819_Final.pdf, at 35 (Jan. 29, 2019) (between 1996 and 2018 in securities class actions with investor losses between \$1 billion and \$4.999 billion, the median settlement represented a recovery of approximately 1.2% of aggregate investor losses).

1 disclosed the information that Class Representatives alleged they concealed from the
2 market. ¶ 229. The SAC Defendants also would have continued to assert that they did not
3 know and/or did not recklessly disregard that their statements were false and misleading
4 when made, that they acted diligently and in good faith at all times, and that they
5 legitimately believed the truth of their statements. ¶ 235.

6 At trial, the SAC Defendants would also have challenged Class Representatives’
7 ability to prove loss causation and the full amount of claimed damages. Throughout the
8 Action, Defendants maintained that the price declines in Snap Common Stock on the
9 alleged corrective disclosure dates were unrelated to the alleged fraud, and that the “truth”
10 regarding Defendants’ alleged fraud was revealed prior to the end of the Class Period. ¶ 239.
11 Resolution of these issues, and others, would likely have come down to a “battle of the
12 experts” with no guarantee as to which expert would be more compelling to a jury. If Class
13 Representatives won at trial, the SAC Defendants likely would have pursued appeals and
14 individual Class Member damages trials—delaying any recovery for years, and possibly
15 eliminating it entirely. In the face of these and other risks, Class Representatives and Class
16 Counsel secured a certain benefit for the Class through the Settlement.

17 As detailed in the Nirmul Declaration, based on their extensive prosecution of the
18 claims in the Action, Class Representatives and Class Counsel were well-informed of the
19 strengths and weaknesses of the case prior to reaching the Settlement.³ Moreover, the
20 Settlement is the product of extensive, arm’s-length negotiations between the Parties. These
21 negotiations included three formal mediation sessions before retired United States District
22 Judge Layn R. Phillips (“Judge Phillips”) (the initial one attended only by the State
23 Plaintiffs) and, at Judge Phillips’ direction, the preparation and exchange of comprehensive
24 mediation statements and in-person presentations. ¶¶ 214-19. These hard-fought
25

26 ³ The Nirmul Declaration is an integral part of this submission and, for the sake of
27 brevity herein, Class Representatives respectfully refer the Court to the Nirmul Declaration
28 for a detailed description of, *inter alia*: the claims asserted, the procedural history of the
Action, the Settlement negotiations, the risks of continued litigation, compliance with the
Court-approved notice plan and the reaction of the Class to date, and the Plan of Allocation.

1 negotiations culminated in the Parties' January 17, 2020 acceptance of Judge Phillips'
2 proposal to settle the Action, along with the State Cases, for \$187.5 million in cash, with
3 82.5% allocated to the Settlement of this Action and 17.5% allocated to the State Settlement
4 (i.e., \$154,687,500 and \$32,812,500, respectively). ¶ 221, n.15. The settlements are being
5 jointly administered by a common claims administrator, JND Legal Administration
6 ("JND"), to maximize efficiencies for the benefit of the Class.

7 In its Preliminary Approval Order, the Court found the Settlement likely to be finally
8 approved as fair, reasonable, and adequate to the Class. ECF No. 375, ¶ 1. The Settlement
9 has the full support of Class Representatives, and the reaction of the Class to date has been
10 positive. While the January 25, 2021 deadline to object has not yet passed, following the
11 dissemination of more than 748,000 Postcard Notices and 4,000 Notices to Class Members
12 and Nominees, publication of the Summary Notice online and in high-circulation media,
13 and a social media campaign, not a single objection has been received. ¶¶ 12, 257.

14 Given the foregoing considerations and the factors addressed below, Class
15 Representatives and Class Counsel respectfully submit that: (i) the Settlement meets the
16 standards for final approval under Rule 23, and is a fair, reasonable, and adequate result for
17 the Class; and (ii) the Plan of Allocation is a fair and reasonable method for equitably
18 distributing the Net Settlement Fund.

19 **II. THE SETTLEMENT WARRANTS FINAL APPROVAL**

20 Rule 23(e)(2) requires judicial approval of any class action settlement. Whether to
21 grant such approval lies within the district court's sound discretion. *See In re Volkswagen*
22 "Clean Diesel" Mktg., Sales Practices, & Prods. Liab. Litig., 895 F.3d 597, 611 (9th Cir.
23 2018) ("[d]eciding whether a settlement is fair is ultimately an amalgam of delicate
24 balancing, gross approximations and rough justice, best left to the district judge, who
25 has . . . a firsthand grasp of the claims, the class, the evidence, and the course of the
26 proceedings . . ."). Such discretion should be guided by this Circuit's "strong judicial policy
27 that favors settlements, particularly where complex class action litigation is concerned." *In*
28 *re Hyundai & Kia Fuel Econ. Litig.*, 926 F.3d 539, 556 (9th Cir. 2019); *In re Amgen Inc.*

1 *Sec. Litig.*, 2016 WL 10571773, at *2 (C.D. Cal. Oct. 25, 2016).

2 “Under [Rule] 23(e)(2), a district court may approve a class action settlement only
3 after finding that the settlement is fair, reasonable, and adequate.” *Campbell v. Facebook,*
4 *Inc.*, 951 F.3d 1106, 1120-21 (9th Cir. 2020). In making that determination, Rule 23(e)(2)
5 provides that a court should consider whether:

- 6 (A) the class representatives and class counsel have adequately represented
7 the class;
8 (B) the proposal was negotiated at arm’s length;
9 (C) the relief provided for the class is adequate, taking into account:
10 (i) the costs, risks, and delay of trial and appeal;
11 (ii) the effectiveness of any proposed method of distributing relief to the
12 class, including the method of processing class-member claims;
13 (iii) the terms of any proposed award of attorney’s fees, including timing
14 of payment;
15 (iv) any agreement required to be identified under Rule 23(e)(3); and
16 (D) the proposal treats class members equitably relative to each other.

17 Consistent with Rule 23(e)(2)’s guidance, the Ninth Circuit has identified similar
18 factors for courts to consider in deciding whether to approve a class action settlement:

- 19 (1) the strength of the plaintiffs’ case; (2) the risk, expense, complexity, and
20 likely duration of further litigation; (3) the risk of maintaining class action
21 status throughout the trial; (4) the amount offered in settlement; (5) the extent
of discovery completed and the stage of the proceedings; (6) the experience
and views of counsel; (7) the presence of a governmental participant; and
22 (8) the reaction of the class members to the proposed settlement.

23 *Churchill Vill., L.L.C. v. Gen. Elec.*, 361 F.3d 566, 575 (9th Cir. 2004).⁴ In approving a
24 settlement, a court “need not reach any ultimate conclusions on the contested issues of fact

25 ⁴ The “goal” of the 2018 amendments to Rule 23(e)(2) was “not to displace” any of
26 the factors historically articulated by the various Circuits, “but rather to focus the court and
27 the lawyers on the core concerns of procedure and substance that should guide the decision
28 whether to approve the proposal.” *Campbell*, 951 F.3d at 1121 n.10. “Accordingly, the
Court [should] appl[y] the framework set forth in Rule 23, while continuing to draw
guidance from the Ninth Circuit’s factors and relevant precedent.” *Hefler v. Wells Fargo &*
Co., 2018 WL 6619983, at *4 (N.D. Cal. Dec. 18, 2018).

1 and law which underlie the merits of the dispute, for it is the very uncertainty of outcome
2 in litigation and avoidance of wasteful and expensive litigation that induce consensual
3 settlements.” *Class Plaintiffs v. City of Seattle*, 955 F.2d 1268, 1291 (9th Cir. 1992); *see also Lane v. Facebook, Inc.*, 696 F.3d 811, 819 (9th Cir. 2012).

5 At the preliminary approval stage, this Court considered the Rule 23(e)(2) factors in
6 assessing the Settlement, and found it to be fair, reasonable, and adequate, subject to further
7 evaluation at the Settlement Hearing. ECF No. 375, ¶ 1. Nothing has changed to alter the
8 Court’s previous analysis, and the factors supporting the Court’s determination to
9 preliminarily approve the Settlement apply equally now. *See, e.g., In re Chrysler-Dodge-*
10 *Jeep Ecodiesel® Mktg., Sales Practices, & Prods. Liab. Litig.*, 2019 WL 2554232, at *2
11 (N.D. Cal. May 3, 2019) (finding “conclusions [made in granting preliminary approval] stand and counsel equally in favor of final approval now”). Accordingly, the Settlement is
12 fair, reasonable, and adequate and warrants final approval under the Rule 23(e)(2) factors
13 and Ninth Circuit law.

15 **A. Class Representatives and Class Counsel Have Adequately Represented
16 the Class in the Action**

17 The first Rule 23(e)(2) factor—whether Class Representatives and Class Counsel
18 “have adequately represented the class”—favors approval of the Settlement. *See*
19 Rule 23(e)(2)(A). “This analysis is ‘redundant of the requirements of Rule 23(a)(4) and
20 Rule 23(g), respectively.’” *Hudson v. Libre Tech. Inc.*, 2020 WL 2467060, at *5 (S.D. Cal.
21 May 13, 2020) (quoting William B. Rubenstein, 4 *Newberg on Class Actions* § 13:48 (5th
22 ed.)); *see also Hanlon v. Chrysler Corp.*, 150 F.3d 1011, 1020 (9th Cir. 1998) (“Resolution
23 of two questions determines legal adequacy: (1) do the named plaintiffs and their counsel
24 have any conflicts of interest with other class members and (2) will the named plaintiffs
25 and their counsel prosecute the action vigorously on behalf of the class?”).

26 In certifying the Class in November 2019, the Court found Class Representatives and
27 Class Counsel had satisfied the adequacy requirement of Rule 23(a)(4), and appointed Class
28 Counsel pursuant to Rule 23(g). *See* ECF No. 341 at 26 (“given the aggressive prosecution

1 of this case by Lead Counsel and the deposition record of Lead Plaintiffs, this Court is
2 satisfied that they meet the adequacy requirements of Rule 23(a)(4)"). In the ensuing
3 months, Class Representatives and Class Counsel continued their aggressive prosecution of
4 the Action to the brink of trial.

5 Here, Class Representatives have committed extraordinary time and dedication to
6 representing the Class. At the outset, when the original Court-appointed Lead Plaintiff,
7 Mr. DiBiase, was unable to continue to serve because of illness, Class Representatives
8 stepped forward to ensure a seamless transition of leadership of the litigation, making
9 certain that the case maintained its trial track and that a class could be certified. In this vein,
10 Class Representatives quickly got up to speed on the procedural posture of the case and the
11 extensive record, produced extensive discovery, and prepared and sat for depositions, all
12 within a truncated time frame. Even before their formal appointment in this matter, Class
13 Representatives monitored and supervised the prosecution of the Action. Moreover, through
14 their continued efforts, Class Representatives provided valuable and meaningful assistance
15 to Class Counsel that was necessary to obtain the Settlement. ¶ 297. These efforts included,
16 *inter alia*, communicating with Class Counsel through regular telephone calls, in-person
17 meetings, and correspondence, reviewing pleadings and motions, gathering and reviewing
18 documents and information in response to SAC Defendants' discovery requests, preparing
19 and sitting for a deposition, preparing for trial, reviewing jury focus group materials and
20 results, reviewing mediation materials, and actively participating in settlement negotiations.

21 *Id.*⁵

22 In addition, Class Representatives—whose claims are based on a common course of
23 alleged wrongdoing by Defendants and are typical of other Class Members—have no
24 interests antagonistic to the Class. *See Ellis v. Costco Wholesale Corp.*, 657 F.3d 970, 985
25 (9th Cir. 2011) (adequacy of representation depends on “an absence of antagonism” and “a

26
27
28⁵ See generally Melgoza Decl. (Ex. 1); Tilahun Decl. (Ex. 2); Nelson Decl. (Ex. 3);
Butler Decl. (Ex. 4); Dukes Decl. (Ex. 5); Allen Decl. (Ex. 6); and Dandridge Decl. (Ex. 7).

sharing of interest” between representatives and absent class members).⁶

Likewise, Class Counsel has adequately represented the Class in the years before and since its appointment. As detailed in the Nirmul Declaration, Class Counsel has actively litigated this Action through every major litigation stage to the brink of trial, resulting in a comprehensive understanding of the strengths and weaknesses of the case, the risks, costs, and delays of trial, and the obstacles to obtaining a greater recovery from Defendants. With insights gleaned from these efforts, Class Counsel recommended that Class Representatives resolve the Action through the Settlement. *See Churchill*, 361 F.3d at 576-77 (instructing courts to consider “*experience and views of counsel*”) (emphasis in original). This factor clearly supports approval of the Settlement.

B. The Settlement Was Negotiated at Arm’s Length with the Assistance of an Experienced Neutral Mediator

In the Ninth Circuit, a “strong presumption of fairness” attaches to a class action settlement reached through arm’s-length negotiations between “experienced and well-informed counsel.” *de Rommerswael v. Auerbach*, 2018 WL 6003560, at *3 (C.D. Cal. Nov. 5, 2018); *see also Taylor v. Shippers Transp. Express, Inc.*, 2015 WL 12658458, at *10 (C.D. Cal. May 14, 2015) (“A settlement following sufficient discovery and genuine arms-length negotiation is presumed fair.”). This presumption is further supported where a neutral mediator is involved in the settlement process. *See Todd v. STAAR Surgical Co.*, 2017 WL 4877417, at *2 (C.D. Cal. Oct. 24, 2017) (“The assistance of an experienced mediator in the settlement process confirms that the settlement is non-collusive.”).⁷ Here, the Settlement was reached through sustained, intensive, good-faith bargaining facilitated by Judge Phillips, which satisfies Rule 23(e)(2)(B). ¶¶ 214-24.

⁶ *See also In re Polaroid ERISA Litig.*, 240 F.R.D. 65, 77 (S.D.N.Y. 2006) (“Where plaintiffs and class members share the common goal of maximizing recovery, there is no conflict of interest between the class representatives and other class members.”).

⁷ *See In re Mannkind Corp. Sec. Litig.*, 2012 WL 13008151, at *5 (C.D. Cal. Dec. 21, 2012) (“The Court is completely confident that the negotiations and mediation [conducted by Judge Phillips] were conducted at arm’s length, were the product of rational compromise on the part of all involved, and were in no way collusive.”).

1 More specifically, following the completion of fact discovery and while Class
2 Representatives' Class Certification Motion was pending, the Parties participated in a
3 formal mediation with Judge Phillips on October 15, 2019. ¶ 217.⁸ Prior to the mediation,
4 the Parties prepared detailed mediation statements and Class Counsel made a detailed in-
5 person presentation of the evidence in the case. *Id.* Despite their best efforts at the
6 mediation, the Parties could not reach a resolution of the Action. Thereafter, expert
7 discovery was completed, including depositions of the parties' experts, and trial preparation
8 efforts continued in earnest. ¶¶ 183-98. On November 20, 2019, the Court granted the Class
9 Certification Motion. ECF No. 341. Shortly thereafter, the SAC Defendants retained
10 additional appellate counsel, including prominent Supreme Court litigator and former
11 Solicitor General, Paul Clement, of Kirkland & Ellis LLP to pursue a Rule 23(f) appeal of
12 the Class Certification Order. ¶ 173. The parties fully briefed the SAC Defendants'
13 Rule 23(f) Petition in the ensuing weeks. ¶¶ 173-79. Thereafter, the SAC Defendants
14 retained noted trial lawyer, Theodore Wells Jr., of Paul, Weiss, Rifkind, Wharton &
15 Garrison LLP to serve as trial counsel. Class Representatives immediately began conferring
16 with the SAC Defendants' trial counsel on various imminent deadlines for the submission
17 of pre-trial materials, including trial exhibits, witness lists, in limine motions, and jury
18 instructions. ¶¶ 2013-13. The parties also commenced briefing the SJ Motions. ¶¶ 199-202.

19 While these efforts were underway, the Parties participated in a second formal
20 mediation with Judge Phillips on January 15, 2020. ¶ 218. In advance of the mediation, the
21 Parties again submitted detailed mediation statements. *Id.* Though a resolution was not
22 reached during the January 2020 mediation, the Parties continued negotiating through
23 Judge Phillips, who ultimately issued a mediator's proposal to resolve the Action, along
24 with the State Cases, for a total of \$187.5 million in cash. ¶ 219. The Parties accepted
25 Judge Phillip's proposal on January 17, 2020. *Id.* The Parties memorialized their
26

27 ⁸ Previously, on September 18, 2019, the State Plaintiffs and Defendants participated
28 in a formal mediation before Judge Phillips which was unsuccessful. Class Representatives
and Class Counsel did not participate in that mediation. ¶ 214, n.14.

1 agreement-in-principle in a term sheet executed on January 24, 2020, and then spent an
2 additional two months negotiating the specific terms of the Stipulation. ¶¶ 221-23.⁹

3 Accordingly, the advanced posture of this case, and the deliberative nature of the
4 negotiations evidence a fair process involving good-faith, arm's-length bargaining. *See,*
5 *e.g., Hefler v. Wells Fargo & Co.*, 2018 WL 4207245, at *9 (N.D. Cal. Sept. 4. 2018) ("[I]n
6 light of the fact that the Settlement was reached after the parties engaged in motion practice
7 and participated in multiple days of formal mediation, the Court concludes that the
8 negotiations and agreement were non-collusive."). This factor favors the Settlement.

9 **C. The Settlement Provides the Class Adequate Relief, Considering the
10 Costs, Risks, and Delay of Litigation and the Other Rule 23(e)(2) Factors**

11 The remaining Rule 23(e)(2) factors overlap considerably with those articulated by
12 the Ninth Circuit, and all entail "a 'substantive' review of the terms of the proposed
13 settlement" that evaluate the fairness of the "relief that the settlement is expected to provide
14 to" the Class. Rule 23(e)(2), advisory committee's note to 2018 amendments; *see also*
15 *Churchill*, 361 F.3d at 575-77. To perform such an evaluation, a court must

16 consider the vagaries of litigation and compare the significance of immediate
17 recovery by way of the compromise to the mere possibility of relief in the
18 future, after protracted and expensive litigation. In this respect, it has been held
proper to take the bird in hand instead of a prospective flock in the bush.

19 *Rodriguez v. Bumble Bee Foods, LLC*, 2018 WL 1920256, at *3 (S.D. Cal. Apr. 24, 2018).
20 The Settlement undoubtedly provides adequate relief for the Class, especially when taking
21 into account the costs, risks, and delay of further litigation, as well as other factors.

22 **1. The Amount Offered in Settlement**

23 "The critical component of any settlement is the amount of relief obtained by the
24 class." *Destefano v. Zynga, Inc.*, 2016 WL 537946, at *11 (N.D. Cal. Feb. 11, 2016)
25 (amount of settlement is "generally considered the most important" factor). However, it "is

26
27 ⁹ Also during this time, Class Counsel and counsel for the State Plaintiffs developed
28 the procedure for the joint notice and administration of the Federal and State Settlements,
including joint Postcard and Summary Notices and a joint Claim Form. ¶ 222.

1 well-settled law that a proposed settlement may be acceptable even though it amounts to
2 only a fraction of the potential recovery that might be available to the class members at
3 trial.” *Rodriguez*, 2018 WL 1920256, at *4. By definition, a settlement “embodies a
4 compromise; in exchange for the saving of cost and elimination of risk, the parties each
5 give up something they might have won had they proceeded with litigation.” *Officers of*
6 *Justice v. Civil Serv. Comm’n of City and Cty. of San Francisco*, 688 F.2d 615, 624 (9th Cir.
7 1982); *see also Mild v. PPG Indus., Inc.*, 2019 WL 3345714, at *6 (C.D. Cal. July 25, 2019)
8 (“Based on the significant risks of continued litigation and the Settlement amount, the Court
9 finds that the amount offered for settlement is fair.”).

10 Here, the Settlement Amount—\$154,687,500—is significant by any measure. The
11 recovery provides an immediate and tangible cash benefit to the Class and eliminates the
12 substantial risk that the Class could recover less, or nothing, if the Action continued. In
13 addition, the related State Settlement currently before the Superior Court of the State of
14 California, County of Los Angeles, provides an additional \$32,812,500 to those Class
15 Members who purchased Snap Common Stock pursuant to Snap’s IPO, based on additional
16 claims asserted on behalf of the purchasers of those shares against certain Defendants under
17 Sections 11 and 15 of the Securities Act. ¶ 263. Together, the Settlement of this Action and
18 the State Settlement provide an aggregate recovery of \$187.5 million for the Class—
19 representing a substantial percentage of the Class’s maximum potentially recoverable
20 aggregate damages, assuming a jury verdict on all aspects of Class liability and damages
21 theories, as estimated by Class Representatives’ damages expert. ¶ 268.

22 Had Class Representatives overcome *all* of the obstacles to establishing liability, loss
23 causation, and damages discussed *infra*, maximum potentially recoverable aggregate
24 damages were estimated to be approximately \$2.4 billion. ¶ 11. Class Representatives
25 recognized, however, that recovering this amount would be no easy feat, and had a jury or
26 the Court found any of the SAC Defendants’ arguments regarding whether they were liable
27 for any statements alleged to have been materially misleading, or whether any of the
28 corrective disclosures caused all, some, or none of the Class’s damages persuasive, the

1 Class's damages would have been reduced, or perhaps eliminated. ¶¶ 8-9. For example, at
2 the class certification stage, the SAC Defendants argued that the Class Period should end
3 no later than May 10, 2017, because the truth regarding the impact of Instagram was fully
4 revealed by then. ¶ 240. If this argument proved successful, Class Representatives would
5 have lost more than half of their potentially recoverable damages, with estimated damages
6 closer to \$1.147 billion. ¶ 11. And even with respect to the May 10, 2017 corrective
7 disclosure (i.e., the date of Snap's Q1 2017 earnings release), Defendants argued that there
8 was confounding information released on that date that was unrelated to Class
9 Representatives' claims. ¶ 244. If the SAC Defendants prevailed on that argument, only a
10 small proportion of the stock price decline on that date could be tied to Class
11 Representatives' theory of liability. Given all of these arguments, the \$187.5 million
12 obtained through the Federal and State Settlements, which conservatively represents
13 approximately 7.8% to 16.3% of the Class's maximum potential aggregate damages, is a
14 fair and adequate result for the Class. ¶ 268.

15 By way of comparison, the median securities class action recovery in cases with
16 estimated damages of over \$1 billion was 1.3% of estimated damages in 2019, and 2.4% of
17 estimated damages from 2010 through 2018. *See supra* footnote 2. Indeed, the recovery for
18 the Class here, when viewed as a percentage of potentially recoverable damages, is superior
19 to the typical recovery in similar court-approved settlements by a considerable margin. *Id.*¹⁰
20 The "adequacy of this amount is reinforced by the fact that the amount was originally
21 recommended by Judge Phillips, an objective and informed third-party during the mediation
22 process." *Roberti v. OSI Sys., Inc.*, 2015 WL 8329916, at *4 (C.D. Cal. Dec. 8, 2015); *see*

23
24 ¹⁰ *See, e.g., In re Extreme Networks, Inc. Sec. Litig.*, 2019 WL 3290770, at *9 (N.D.
25 Cal. July 22, 2019) (approving settlement representing between 5% and 9.5% of "maximum
26 potential damages"); *IBEW Local 697 Pension Fund v. Int'l Game Tech., Inc.*, 2012 WL
27 5199742, at *3 (D. Nev. Oct. 19, 2012) (approving settlement recovering approximately
3.5% of maximum damages); *In re LJ Int'l, Inc. Sec. Litig.*, 2009 WL 10669955, at *4 (C.D.
Cal. Oct. 19, 2009) (approving settlement where recovery was 4.5% of maximum damages);
In re Broadcom Corp. Sec. Litig., 2005 WL 8153007, at *6 (C.D. Cal. Sept. 14, 2005)
28 (approving settlement representing 2.7% of damages and finding such percentage was "not
[] inconsistent with the average recovery in securities class action[s]").

1 also ¶ 219. Considered against the extensive risks involved with prosecuting this Action
2 further, the Settlement Amount is adequate, fair, and reasonable and, thus, this factor also
3 supports final approval.

4 **2. The Risks of Continued Litigation**

5 “To determine whether the proposed settlement is fair, reasonable, and adequate, the
6 Court must balance the continuing risks of litigation (including the strengths and
7 weaknesses of the Plaintiffs’ case), with the benefits afforded to members of the Class, and
8 the immediacy and certainty of a substantial recovery.” *Velazquez v. Int’l Marine & Indus.*
9 *Applicators, LLC*, 2018 WL 828199, at *4 (S.D. Cal. Feb. 9, 2018); Rule 23(e)(2)(C)(i).
10 While Class Counsel and Class Representatives believe they had substantial evidence to
11 support their claims and were fully prepared to begin trying this case on March 24, 2020,
12 they acknowledge that doing so posed major challenges and considerable risks. *See In re*
13 *OmniVision Tech., Inc.*, 559 F. Supp. 2d 1036, 1041 (N.D. Cal. 2007) (“merely reaching
14 trial is no guarantee of recovery”). And, even if a unanimous liability verdict was obtained,
15 there remained no assurance that the jury would have awarded damages in an amount equal
16 to or greater than the Settlement Amount, or that the ultimate judgment could have been
17 protected on appeal. ¶¶ 246-51.

18 To obtain a more empirically based understanding of the challenges Class
19 Representatives faced at trial, Class Counsel and its jury consultant conducted a mock jury
20 focus group exercise in order to gain an understanding of lay opinions of the case and the
21 Parties’ respective arguments. ¶ 204. Following the exercise, Class Counsel and its jury
22 consultant devoted hours to analyzing the results of the focus group exercise and the
23 reactions of mock jurors to the various issues and evidence presented. *Id.* In addition to
24 providing insight into how best to present its case at trial, this exercise gave Class Counsel
25 a greater understanding of the risks of continued litigation discussed below.

26 *First*, Class Representatives faced challenges to proving that the statements at issue
27 in the Action were materially false or misleading when made and that Defendants did not
28 legitimately believe the truth of such statements. ¶¶ 233-35. Throughout the Action,

1 Defendants vigorously contended that none of the statements challenged in the Action were
2 materially false or misleading. For example, Defendants argued that Snap's IPO prospectus
3 fully disclosed the information that Class Representatives claim was concealed. ¶ 229. In
4 particular, Defendants argued that Snap disclosed in its prospectus that DAU growth had
5 significantly slowed in the third and fourth quarters of 2016, as well as the various factors
6 that contributed to that slowdown, including "increased competition" from competitors that
7 "launched products with similar functionality to ours." According to Defendants, this meant
8 that investors were not misled but instead fully understood that Instagram Stories was one
9 cause of the Company's deceleration in DAU growth in the second half of 2016. *Id.* In
10 support of this contention, the SAC Defendants were prepared to present at trial, as they did
11 in their SJ Motions, media and analyst reports from the relevant period to argue that the
12 relevant truth—that Snap's growth had slowed and that Instagram competition was a
13 culprit—was fully known to investors before the IPO. ¶ 230.

14 Similarly, Defendants disputed that the requisite element of scienter was satisfied for
15 each alleged misrepresentation. ¶ 234. Indeed, in their SJ Motions, the SAC Defendants
16 argued that their statements were subjective statements of opinion. ¶ 233. The SAC
17 Defendants further asserted that they truly and reasonably believed their explanation that
18 multiple factors were contributing to Snap's DAU slowdown and that those explanations
19 were fully consistent with Snap's internal analyses. ¶ 235. The SAC Defendants thus
20 contended that the disclosures they made were the best possible disclosures under the
21 circumstances based upon the information they possessed. *Id.* Similarly, the SAC
22 Defendants contended that they fully believed that the notifications they sent to users were
23 not "growth hacking," and thus their growth hacking statements, even if Class
24 Representatives could prove that they were false and misleading, were not made with the
25 requisite mental state. ¶ 231.

26 The foregoing liability risks were only amplified by the fact that the SEC and the
27 DOJ—both of which conducted investigations of the conduct underlying this Action and
28 successfully sought a partial discovery stay of this case while they pursued their

1 investigation—declined to bring any charges or claims against Defendants. ¶ 237. The SAC
2 Defendants would certainly have attempted, as they did in their SJ Motions, to use this
3 detail to bolster their defense if this Action continued to trial. *Id.*

4 *Second*, Class Representatives faced significant risks in proving loss causation and
5 damages at trial. ¶¶ 238-45. To establish these elements, Class Representatives would have
6 to prove that the revelation of the relevant truth concealed by the SAC Defendants' alleged
7 misrepresentations and omissions proximately caused the declines in the price of Snap
8 Common Stock.¹¹

9 During the course of the Action, Defendants vigorously asserted that the alleged
10 misstatements did not ultimately cause the Class's losses. ¶ 239. For example, Defendants
11 argued that because the relevant truth was already fully understood by the market, the
12 alleged misstatements could not have artificially inflated the price of Snap Common Stock.
13 *Id.* In turn, according to the SAC Defendants and their expert, Snap's stock price drops
14 during the Class Period could not have been caused by the revelation of that relevant truth—
15 since only new (previously unknown) material information causes stock price movements.
16 *Id.* In addition, with respect to Class Representatives' growth hacking claims, Defendants
17 argued that Class Representatives would be unable to establish loss causation because:
18 (i) the alleged misstatements were immaterial and thus did not inflate Snap's stock price;
19 and (2) the market did not react to the alleged corrective disclosures regarding growth
20 hacking. ¶ 241. Moreover, because the determination of loss causation and damages is a
21 complicated process requiring expert testimony, the jury's assessments of the experts'
22 evidence could vary substantially at trial, reducing this crucial element to an uncertain
23 "battle of experts." *See In re Celera Corp. Sec. Litig.*, 2015 WL 7351449, at *6 (N.D. Cal.
24 Nov. 20, 2015) (risks related to "battle of the experts" favored of settlement approval).
25 There was also a risk that, even after finding liability, a jury could return an award of very
26

27 ¹¹ *See Dura Pharm., Inc. v. Broudo*, 544 U.S. 336, 345-46 (2005) (plaintiff bears the
28 burden of proving "that the defendant's misrepresentations caused the loss for which the
plaintiff seeks to recover").

1 low damages for the Class, or none at all. ¶ 245; *see also, e.g., In re Cendant Corp. Litig.*,
2 264 F.3d 201, 239 (3d Cir. 2001).

3 Finally, the SAC Defendants' 23(f) Petition—which was pending at the time of
4 settlement—posed another risk to Class Representatives had the Action continued. The
5 Rule 23(f) Petition raised three primary challenges to Class Representatives' Section 11
6 claims: (i) such claims were time-barred under controlling Supreme Court precedent;
7 (ii) Class Representatives' damages methodology was invalid; and (iii) certain Class
8 Members could not “trace” their shares of Snap Common Stock to the IPO, and thus the
9 certified Class was overbroad. ¶¶ 245-50. Had the Ninth Circuit in subsequent proceedings
10 accepted any of these arguments or theories, Class Representatives' ability to obtain a
11 recovery for the Class could have been eliminated or significantly limited. *Id.*¹² Moreover,
12 if the Rule 23(f) Petition was granted, there was the very real possibility that either the Ninth
13 Circuit or the Court could have elected to stay the Action pending the Ninth Circuit's
14 review, which would have further delayed Class Representatives' ability to present their
15 claims to a jury regardless of the ultimate result on appeal. ¶ 251.

16 Class Counsel analyzed each of these risks over the course of the litigation, including
17 testing certain of them before mock jurors in August 2019. ¶¶ 203-05. If realized, any one
18 of these risks could have resulted in no recovery for the Class. By resolving the Action
19 through the Settlement, in contrast, Class Representatives guaranteed the Class a cash
20 recovery of \$154,687,500. This factor strongly supports final approval of the Settlement.

21 **3. The Complexity, Expense, and Duration of Continued Litigation**

22 In addition to the risk of continued litigation, in evaluating the fairness of the
23 Settlement, the “expense, complexity, and likely duration of further litigation,” *Churchill*,
24 361 F.3d at 576, or “delay of trial and appeal” should be taken into account,

25
26 ¹² For example, if the Ninth Circuit had accepted the SAC Defendants' arguments with
27 respect to “traceability,” only Class Members who purchased in the six days immediately
28 following the IPO (i.e., between March 2, 2017 and March 8, 2017) would have been
permitted to bring Section 11 claims, as compared to all Class Member under the Court's
Class Certification Order. Such a finding would have altered the value of such claims. ¶ 250.

1 Rule 23(e)(2)(C)(i). “Generally, unless the settlement is clearly inadequate, its acceptance
2 and approval are preferable to lengthy and expensive litigation with uncertain results.” *In re*
3 *LinkedIn User Privacy Litig.*, 309 F.R.D. 573, 587 (N.D. Cal. 2015). Here, these factors
4 further underscore the fairness of the Settlement.

5 Courts consistently acknowledge that securities class actions are “notably complex,
6 lengthy, and expensive cases to litigate[,]”¹³ and this Action is no exception. Moreover, trial
7 was just eight weeks away when the Settlement was reached. Post-trial motions and appeals
8 would invariably have followed (certainly, the issues presented by the Rule 23(f) Petition
9 were novel and likely to have been a fertile area of appellate review), resulting in additional
10 years of complex and expensive litigation. *See Amgen*, 2016 WL 10571773, at *3 (“A trial
11 of a complex, fact-intensive case like this could have taken weeks, and the likely appeals of
12 rulings on summary judgment and at trial could have added years to the litigation.”). Even
13 with a verdict at trial affirmed on appeal, the Class would face a potentially complex,
14 lengthy, and contested claims process.¹⁴ Further, the expense of litigating this Action for
15 three years was significant. A trial would have increased those expenses considerably,
16 requiring a full trial team from across the country to move to Los Angeles to work around
17 the clock for many weeks and possibly months. *See Hartless v. Clorox Co.*, 273 F.R.D. 630,
18 640 (S.D. Cal. 2011), *aff’d in part*, 473 F. App’x 716 (9th Cir. 2012) (“Considering these
19 risks, expenses and delays, an immediate and certain recovery for class members . . . favors
20 settlement of this action.”). This factor favors approval of the Settlement.

21
22
23
24 ¹³ *In re PAR Pharm. Sec. Litig.*, 2013 WL 3930091, at *4 (D.N.J. July 29, 2013) (citing
examples).

25 ¹⁴ In similar actions that were tried, the time from verdict to final judgment has taken
26 as long as *seven* years. *See, e.g., Jaffe Pension Plan v. Household Int’l, Inc.*, No. 1:02-cv-
27 05893, Verdict Form, ECF No. 1611 (N.D. Ill. May 7, 2009) & Final Judgment and Order
28 of Dismissal With Prejudice, ECF No. 2267 (N.D. Ill. Nov. 10, 2016); *In re Vivendi*
Universal, S.A. Sec. Litig., Civ. No. 02-5571 (RJH/HBP) (S.D.N.Y.), Verdict Form, ECF
No. 998 (Feb. 2, 2010) & Final Judgment, ECF No. 1317 (May 9, 2017).

1 **4. The Extent to Which Discovery Had Been Completed and the**
2 **Stage of Proceedings**

3 “A settlement following sufficient discovery and genuine arms-length negotiation is
4 presumed fair.” *Velazquez*, 2018 WL 828199, at *5; *see also Churchill*, 361 F.3d at 575.
5 “A court is more likely to approve a settlement if most of the discovery is completed
6 because it suggests that the parties arrived at a compromise based on a full understanding
7 of the legal and factual issues surrounding the case.” *Adoma v. Univ. of Phoenix, Inc.*, 913 F.
8 Supp. 2d 964, 977 (E.D. Cal. 2012).

9 From the commencement of this Action in May 2017 through the Parties’ agreement
10 to settle, Class Representatives and Class Counsel spent substantial time and resources
11 analyzing and zealously litigating the factual and legal issues involved in the Action. ¶¶ 6,
12 20-213. Before reaching the Settlement, Class Representatives through Class Counsel had
13 completed both fact and expert discovery—which included, *inter alia*: successfully
14 negotiating with the DOJ in response to its motion to intervene and stay the litigation
15 pending the completion of its investigation, for a limited stay to ensure that fact discovery
16 would not be at a standstill; analyzing more than 1.97 million pages of documents from
17 Defendants and third parties; serving and responding to numerous discovery requests and
18 subpoenas; litigating discovery disputes formally through motion practice and informally
19 in conferences with Defendants; preparing and exchanging class certification and merits
20 expert reports for five expert witnesses; and taking or defending 29 depositions. ¶¶ 63-129.

21 Also prior to resolving the Action, Class Representatives and Class Counsel, among
22 other things, briefed motions to dismiss and related interlocutory appeal, successfully
23 moved for class certification, defended a re-opened lead plaintiff process, briefed a
24 Rule 23(f) Petition, substantially drafted an opposition to the SAC Defendants’ SJ Motions,
25 and prepared for trial, including preparing for and participating in a jury focus group
26 exercise, and preparing witness and exhibit lists, stipulated facts, and an order of proof.
27 ¶¶ 33-62, 130-213. In addition, Class Representatives and Class Counsel briefed two rounds
28 of mediation statements, prepared detailed evidence-based mediation presentations, and

1 participated in formal mediation sessions with Judge Phillips. *Id.*, ¶¶ 214-19.
2

3 This substantial record demonstrates that, when the Settlement was reached, Class
4 Representatives and Class Counsel had more than “enough information to make an
5 informed decision about settlement based on the strengths and weaknesses” of their case.
6 *Amgen*, 2016 WL 10571773, at *4 (finding “in favor of granting final approval” where
7 discovery was complete and “case was on the verge of trial”). This factor strongly supports
final approval of the Settlement.

8 **5. Existence of a Governmental Investigation**

9 Although both the SEC and DOJ conducted investigations of the conduct underlying
10 the Action, neither decided to bring any charges or claims against Defendants. Also,
11 pursuant to the Class Action Fairness Act (“CAFA”), Defendants provided notice of the
12 Settlement to appropriate state and federal officials. *See* ECF No. 368-3, ¶ 39; *see also*
13 ¶ 255, n.22. To date, none of these officials has raised any objection or concern regarding
14 the Settlement. *LinkedIn*, 309 F.R.D. at 589 (finding no objections favored settlement).

15 **6. The Reaction of Class Members to Date**

16 “In addition to the enumerated fairness factors of Rule 23(e)(2), courts within the
17 Ninth Circuit typically consider the reaction of the class members to the proposed
18 settlement.” *In re Google LLC St. View Elec. Commc’ns Litig.*, 2020 WL 1288377, at *15
19 (N.D. Cal. Mar. 18, 2020); *see also Churchill*, 361 F.3d at 577. “The absence of a large
20 number of objectors supports the fairness, reasonableness, and adequacy of the settlement.”
21 *Velazquez*, 2018 WL 828199, at *6. Here, as of the date of this filing, no objections to the
22 Settlement have been filed. ¶ 12. Moreover, Class Representatives support the Settlement
23 as well. ¶ 4. This factor favors approval of the Settlement.

24 **D. The Remaining Rule 23(e)(2) Factors Also Support Final Approval**

25 In evaluating the Settlement, Rule 23(e)(2) instructs courts to also consider: (i) the
26 effectiveness of the proposed method of distributing the relief provided to the class,
27 including the method of processing class member claims; (ii) the terms of any proposed
award of attorney’s fees, including the timing of payment; (iii) any other agreement made

1 in connection with the proposed settlement; and (iv) whether class members are treated
2 equitably relative to each other. Rule 23(e)(2)(C)(ii)-(iv), (e)(2)(D). These factors also
3 support final approval of the Settlement.

4 *First*, the proposed method of distribution and claims processing ensures equitable
5 treatment of Class Members. *See* Rule 23(e)(2)(C)(ii), (e)(2)(D). Class Members' claims
6 will be processed and the Net Settlement Fund distributed pursuant to a standard method
7 routinely approved in securities class actions. JND will review and process all Claims
8 received, provide Claimants with an opportunity to cure any deficiency or request judicial
9 review of the denial of their Claims, if applicable, and will ultimately mail or wire
10 Authorized Claimants their *pro rata* share of the Net Settlement Fund, as calculated under
11 the Plan. *See infra* Section III; ¶¶ 258-64. Importantly, none of the Settlement proceeds will
12 revert to Defendants. *See* ECF No. 368-3, ¶ 13.

13 *Second*, the relief provided by the Settlement remains adequate upon consideration
14 of the terms of the proposed award of attorneys' fees and reimbursement of expenses
15 incurred in prosecuting this Action, including the timing of any such Court-approved
16 payments. *See* Rule 23(e)(2)(C)(iii). As shown in the accompanying Fee Memorandum, the
17 requested attorneys' fees of 25% of the Settlement Fund, made in accordance with Class
18 Representatives' retention agreements and to be paid only upon the Court's approval, are
19 reasonable in light of the efforts of Class Counsel over the past nearly three years in taking
20 this Action to the brink of trial and obtaining a \$154,687,500 cash recovery, as well as the
21 significant risks and expenses Class Counsel shouldered at every step.¹⁵

22 The requested 25% fee award is eminently reasonable and fully supported by Ninth
23 Circuit case law, which "permit[s] awards of attorneys' fees ranging from 20 to 30 percent
24 of settlement funds, with 25 percent as the benchmark award." *In re NCAA Athletic Grant-*
in-Aid Cap Antitrust Litig., 768 F. App'x 651, 653 (9th Cir. 2019) (collecting cases).

25 _____
26 ¹⁵ In connection with its fee request, Class Counsel also seeks payment from the
27 Settlement Fund of Plaintiffs' Counsel's Litigation Expenses in the total amount of
28 \$2,390,165.53, which amount *includes* requests for reimbursement of Class
Representatives' reasonable costs in the aggregate amount of \$99,815.00. ¶ 266.

1 Further, any fee award is separate from the approval of the Settlement, and neither Class
2 Counsel nor Class Representatives may terminate the Settlement based on this Court's or
3 any appellate court's ruling with respect to attorneys' fees. *See* ECF No. 368-3, ¶ 17.
4 Additionally, the proposal that any Court-awarded attorneys' fees be paid upon issuance of
5 such an award is reasonable and consistent with common practice in similar cases, as the
6 Stipulation dictates that if the Settlement were terminated or any fee award subsequently
7 modified, Class Counsel must repay the subject amount with interest. *Id.*¹⁶

8 *Lastly*, as previously disclosed, the only agreement the Parties entered into in addition
9 to the initial Term Sheet and the Stipulation was a confidential Supplemental Agreement
10 regarding requests for exclusion. *See* ECF No. 368-1 at 19-20; ECF No. 368-3, ¶ 36; *see also*
11 Rule 23(e)(2)(C)(iv). The Supplemental Agreement provides Snap with the option to
12 terminate the Settlement in the event Class Members who timely and validly request
13 exclusion from the Class meet certain conditions. ECF No. 368-3, ¶ 36. This type of
14 agreement is standard in securities class actions and has no negative impact on the fairness
15 of the Settlement. *See, e.g., Hefler*, 2018 WL 4207245, at *11 (“The existence of a
16 termination option triggered by the number of class members who opt out of the Settlement
17 does not by itself render the Settlement unfair.”).

18 * * *

19 For the reasons set forth above and in the Nirmul Declaration, the Settlement is fair,
20 reasonable, and adequate when evaluated under any standard, or set of factors and,
21 therefore, warrants the Court's final approval.

22
23
24
25¹⁶ Such provisions in class action settlements, sometimes termed “quick-pay”
26 provisions, “have generally been approved by other federal courts.” *In re Lumber*
Liquidators Chinese-Manufactured Flooring Prod. Mktg., Sales Practices. & Prod. Liab.
27 *Litig.*, 952 F.3d 471, 487 (4th Cir. 2020) (finding objection to “quick-pay provision”
“border[ed] on frivolous” as there was “no reason to buck” the trend of other federal courts
28 approving such quick-pay provisions); *see also, e.g., Miller v. Ghirardelli Chocolate Co.*,
2014 WL 4978433, at *5 (N.D. Cal. Oct. 2, 2014).

1 **III. THE PLAN OF ALLOCATION IS FAIR, REASONABLE, AND ADEQUATE**
2 **AND WARRANTS FINAL APPROVAL**

3 A plan for allocating settlement proceeds under Rule 23 is evaluated under the same
4 standard of review applicable to the settlement as a whole—the plan must be fair and
5 reasonable. *See, e.g., Class Plaintiffs*, 955 F.2d at 1284; *Amgen*, 2016 WL 10571773, at *7.
6 An allocation formula need only have a “reasonable, rational basis, particularly if
7 recommended by experienced and competent counsel.” *Nguyen v. Radient Pharm. Corp.*,
8 2014 WL 1802293, at *5 (C.D. Cal. May 6, 2014). Further, “[a] plan of allocation that
9 reimburses class members based on the extent of their injuries is generally reasonable.” *In*
10 *re Oracle Sec. Litig.*, 1994 WL 502054, at *1 (N.D. Cal. June 18, 1994).

11 Here, the Plan (set forth in Appendix A to the Notice) was developed by Class
12 Counsel in consultation with Class Representatives’ damages expert Dr. Nye and his team
13 at Stanford Consulting Group, Inc. ¶ 260. The Plan is designed to equitably distribute the
14 Net Settlement Fund to Class Members who timely submit valid Claim Forms
15 demonstrating they suffered economic losses from Defendants’ alleged misrepresentations
16 and omissions, as opposed to losses caused by unrelated market or industry factors. *Id.*

17 The Plan is based upon the estimated amount of artificial inflation in the per share
18 price of Snap Common Stock during the Class Period. ¶ 260. To have a Recognized Claim
19 under the Plan, a Claimant must have purchased or otherwise acquired Snap Common Stock
20 during the Class Period (i.e., between March 2, 2017 and August 10, 2017, inclusive) and
21 held those shares through at least one of the alleged corrective disclosures that removed
22 alleged artificial inflation related to that information (i.e., May 10, 2017, June 7, 2017,
23 July 11, 2017, and August 10, 2017). ¶ 261. Further, a Claimant’s loss under the Plan will
24 depend upon several factors, including the date(s) when the Claimant purchased/acquired
25 their shares of Snap Common Stock during the Class Period, and whether such shares were
26 sold and if so, when and at what price, taking into account the PSLRA’s statutory limitation
27 on recoverable damages. *Id.* Authorized Claimants will recover their proportional “pro rata”
28 amount of the Net Settlement Fund based on their calculated loss as a percentage of all

1 Authorized Claimants' calculated losses. *See Beneli v. BCA Fin. Servs., Inc.*, 324 F.R.D.
2 89, 105 (D.N.J. Feb. 6, 2018) ("pro rata distributions are consistently upheld . . ."); *In re*
3 *Broadcom Corp. Sec. Litig.*, 2005 U.S. Dist. LEXIS 41976, at *17 (C.D. Cal. Sept. 14,
4 2005) (approving plan of allocation where allocation was pro rata across the class).

5 As noted in the Plan, purchases of Snap Common Stock pursuant to Snap's IPO on
6 or about March 2, 2017, are potentially eligible for additional compensation pursuant to the
7 State Settlement Plan of Allocation, which is based on the statutory measure of damages
8 for claims asserted under the Securities Act. ¶ 263.¹⁷ If a Claimant has a loss pursuant to
9 the State Settlement Plan of Allocation, the Claimant will be eligible for compensation from
10 the State Settlement in addition to compensation from this Settlement.

11 The structure of the Plan is similar to plans that have been used to equitably apportion
12 settlement proceeds in many other securities class actions.¹⁸ The Plan was fully disclosed
13 in the Notice and, to date, no objections to the Plan have been filed. ¶ 265. Accordingly,
14 Class Counsel and Class Representatives believe the Plan is fair, reasonable, and adequate
15 and should be approved. Rule 23(e)(2)(C)(ii), (e)(2)(D).

16 **IV. NOTICE OF THE SETTLEMENT SATISFIED THE REQUIREMENTS
17 OF RULE 23, DUE PROCESS, AND THE PSLRA**

18 Notice of the Settlement satisfied both: (i) Rule 23 as it was "the best notice . . .
19 practicable under the circumstances" and directed "in a reasonable manner to all class
20 members who would be bound by the" Settlement, Rule 23(c)(2)(B), (e)(1)(B); *see also*
21 *Eisen v. Carlisle & Jacquelin*, 417 U.S. 156, 173-75 (1974); *In re MGM Mirage Sec. Litig.*,
22 708 F. App'x 894, 896 (9th Cir. 2017); and (ii) due process as it was "reasonably calculated,
23 under all the circumstances, to apprise interested parties of the pendency of the action and

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26 ¹⁷ As further noted in the Notice and Claim Form, Class Members need only submit
one Claim Form in order to be potentially eligible for a distribution from both settlements.

27 ¹⁸ See, e.g., *Hefler*, 2018 WL 4207245, at *11; *Nguyen*, 2014 WL 1802293, at *5; *In re*
28 *Wireless Facilities, Inc. Sec. Litig.*, 2008 WL 11338455, at *6 (S.D. Cal. Dec. 19, 2008);
Ansell v. Laikin, 2012 WL 13034812, at *9 (C.D. Cal. July 11, 2012); *Oracle*, 1994 WL
502054, at *1.

1 afford them an opportunity to present their objections.” *Mullane v. Cent. Hanover Bank &*
2 *Tr. Co.*, 339 U.S. 306, 314 (1950); *Silber v. Mabon*, 18 F.3d 1449, 1454 (9th Cir. 1994).

3 In accordance with the Preliminary Approval Order and subsequent November 4,
4 2020 Order, beginning on November 25, 2020, JND mailed or e-mailed the Postcard Notice
5 to potential Class Members who were previously identified in the records provided by Snap
6 and the Underwriter Defendants in connection with Class Notice, and any other potential
7 Class Members who were identified through further reasonable effort. *See Segura Decl.*,
8 ¶¶ 3-6.¹⁹ On the same day, JND mailed the Notice Packet²⁰ to the Nominees contained in
9 JND’s Nominee database. *Id.*, ¶ 7. To date, JND has disseminated 748,613 Postcard Notices
10 and 4,096 Notice Packets to potential Class Members and Nominees. *Id.*, ¶ 12. In addition,
11 JND published the Summary Notice in *The Wall Street Journal* and *Investor’s Business*
12 *Daily* and transmitted the same over *PR Newswire* and conducted a social media campaign
13 via Twitter, Google Banner Ads, and LinkedIn. *Id.*, ¶ 13.

14 Contemporaneously with this multi-layered notice campaign, JND developed a
15 website, www.SnapSecuritiesLitigation.com, dedicated to the Action (and State Action) to
16 provide information about the Settlement and important dates and deadlines. The long-form
17 Notice and Claim Form, as well as the Stipulation, Preliminary Approval Order, and SAC,
18 were posted on the Settlement Website (Segura Decl., ¶ 18), and copies of the long-form
19 Notice and Claim Form were made available on Class Counsel’s website, www.ktmc.com.
20 Pursuant to the Stipulation, Defendants also issued notice pursuant to CAFA. ECF No. 368-
21 3, ¶ 39, *see also* ¶ 255, n.22.

22 Collectively, the notices apprise Class Members of, among other things: (i) the
23 amount of the Settlement; (ii) the reasons why the Parties are proposing the Settlement;
24 (iii) the Class definition and exclusions therefrom; (iv) the estimated average recovery per
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26 ¹⁹ “Individual notice must be sent to all class members whose names and addresses may
27 be ascertained through reasonable effort.” *Cheng Jiangchen v. Rentech, Inc.*, 2019 WL
5173771, at *8 (C.D. Cal. Oct. 10, 2019).

28 ²⁰ The Notice Packet contained the long-form Notice for this Settlement, along with the
long-form notice for the State Settlement, and the Claim Form. Segura Decl., ¶ 7, n.7.

1 affected share of Snap Common Stock; (v) the maximum amount of attorneys' fees and
2 expenses that will be sought; (vi) the identity and contact information for a representative
3 of Class Counsel available to answer questions concerning the Settlement; (vii) the right of
4 Class Members to object to the Settlement; (viii) the right of Class Members to request
5 exclusion from the Class; (ix) the binding effect of a judgment on Class Members; (x) the
6 dates and deadlines for certain Settlement-related events; and (xi) the opportunity to obtain
7 additional information about the Action and the Settlement by contacting Class Counsel,
8 the Claims Administrator, or visiting the Settlement Website. *See Fed. R. Civ. P.*
9 23(c)(2)(B); 15 U.S.C. § 78u-4(a)(7). The Notice also contains the Plan of Allocation and
10 provides Class Members with information on how to submit a Claim Form in order to be
11 eligible to receive a distribution from the Net Settlement Fund. *See Segura Decl.*, Exs. A &
12 B. The content disseminated through this notice campaign was more than adequate, as it
13 "generally describe[d] the terms of the settlement in sufficient detail to alert those with
14 adverse viewpoints to investigate and to come forward and be heard." *Young v. LG Chem., Ltd.*,
15 783 F. App'x 727, 736 (9th Cir. 2019).

16 In sum, the robust notice campaign here provided sufficient information for Class
17 Members to make informed decisions regarding the Settlement, fairly apprised them of their
18 rights with respect to the Settlement, represented the best notice practicable under the
19 circumstances, and complied with the Court's Preliminary Approval Order and
20 November 4, 2020 Order, Rule 23, the PSLRA, and due process. *See, e.g., Young*, 783 F.
21 App'x at 736; *MGM Mirage*, 708 F. App'x at 896; *Lane*, 696 F.3d at 826.

22 **V. CONCLUSION**

23 For the reasons set forth herein and in the Nirmul Declaration, Class Representatives
24 respectfully request that the Court grant final approval of the Settlement, approve the Plan
25 of Allocation, and determine that notice to the Class was adequate.

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1 Dated: January 11, 2021

Respectfully submitted,

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